



GIVING MATTERS

Dear Friends,

It is a pleasure to share the Mercy Health Services' Annual Report for the 2022 fiscal year. This report covers the period from July 1, 2021, through June 30 of 2022. We continue with the theme of our previous Annual Report, "Giving Matters," to demonstrate the myriad ways your generous support enhances our ability to provide excellent and compassionate care across the entire health system.

Perhaps the strongest example of the power of your philanthropy this past year was the opening of The Mead Maternal Health and Preventive Care Center on our Baltimore campus in March of 2022. The Mead Center provides one high standard of care, in one location, to at-risk expectant mothers and high-risk individuals with chronic disease. This newly renovated space is expected to serve 5,000 maternal health patients and 13,000 chronically ill patients annually. The Center further strengthens Mercy's commitment to the people of Baltimore City and perpetuates the mission of the Sisters of Mercy to care for the most vulnerable among us.

The new Mead Center is just one example of how your "giving matters," and we encourage you to page through the full report for other equally significant and inspiring examples. We are so grateful to you, our Partners in Mission, who give Mercy the means to strengthen the health of the entire community.

With deep appreciation,



David N. Maine, M.D., *President & CEO*



Sister Helen Amos, RSM, *Executive Chair, Board of Trustees*

Your **GIVING MATTERS** because it provides Mercy with the means to strengthen the **HEALTH** of the entire community. Thank you.



Dear Friends,

I recently completed my second year at the Mercy Health Foundation. My time at Mercy has been tremendously rewarding, and it has been a great pleasure to get to know more and more of you and to thank you personally for your generous support of Mercy and Stella Maris.

Thankfully, this past year our Foundation team was able to conduct more in-person visits than the pandemic allowed for previously, and we resumed the traditional fundraising social events that mean so much to all of us. This alone made it a very special year!

Thanks to Mercy's outstanding leadership, our incredible clinicians, and the amazing team of Foundation professionals whom I am honored to lead, the Mercy Health Foundation enjoyed another productive fundraising year. A total of \$6,795,714 was raised to support our clinical and community programs. I invite you to read through this entire Annual Report for specific examples of how your "giving matters" and strengthens our ability to offer outstanding care at Mercy, Stella Maris, and our growing number of community physician sites.

In 2024, Mercy will celebrate its 150th anniversary. It is my good fortune to be here for this milestone event, which will provide a wonderful opportunity to unite all of our donors and friends in celebration of Mercy's tremendous accomplishments and rededicate ourselves to ensuring its future success. In the year ahead, you'll be hearing more about our exciting anniversary plans and how you can participate.

As always, thank you for your generous contributions of time, talent, and treasure that allow Mercy to build on the legacy of the Sisters of Mercy and fulfill its mission to provide excellent clinical services within a community of compassionate care. We are truly honored and privileged to call you our Partners in Mission.

Sincerely,



Caroline Senatore
Vice President and
Chief Philanthropy Officer
Mercy Health Foundation



MERCY HEALTH FOUNDATION
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WORK SUPPORTED BY PHILANTHROPY



\$1,320,216 **Mercy's Clinical and Research Programs**
Medical equipment, research studies, fellowships, and continuing education opportunities for staff to further the medical community's understanding of health issues and treatment options.



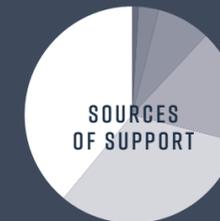
\$782,342 **Mercy's Community Health Programs**
Programs that provide patients experiencing poverty with medical supplies, assistance, and services as well as connections to community organizations for socio-economic support.



\$367,369 **Stella Maris Programs**
Transitional care, hospice, grief counseling, rehabilitation services, home care, and residential activities for the injured and aging.

PHILANTHROPIC IMPACT

- Mercy Medical Center \$3,740,591
- Stella Maris \$3,055,123 (includes a generous bequest)



- Bequests \$2,740,706
- Individual Donors \$2,295,858
- Corporate Partners \$1,009,121
- Private Foundations \$589,622
- Community Organizations \$121,780
- Government \$38,627

CARING FOR AT-RISK NEIGHBORS



308
Medical supplies for seniors



739
Domestic violence interventions



4,830
Transportation vouchers



47,974
Free or reduced-cost prescriptions

\$22,200,000 CHARITY CARE BENEFITTING THE COMMUNITY



DONOR IMPACT ON **Maternal Health Care**

Accessing Excellent Maternity Care

Last year, a new door opened to accessible maternity care in Baltimore.

Thanks to a public-private partnership, Mercy opened the newly renovated Mead Maternal Health and Preventive Care Center in March of 2022. This four-story, state-of-the-art building is dedicated to providing comprehensive care to two vulnerable populations: people with chronic illnesses, and pregnant women.

Mercy intentionally sought to deepen services for at-risk patients to prevent health conditions from becoming a health crisis. The Mead Center acts as a one-stop shop where patients can receive exams, lab work, infusions, counseling, educational classes, assistance with insurance navigation, and connections to

primary care and community resources. In addition, the Center offers an on-site teaching kitchen, as well as pregnancy group classes in a spacious conference room. This fully modernized building also allows for the consolidation of three major OB-GYN practices.

Dr. Lawyer's Legacy

Dr. Cyrus Lawyer, who has delivered thousands of babies over the course of his 40-year career, is the Medical Director of The Metropolitan Group. His OB-GYN practice is housed on the fourth floor of the Mead Center, which has labs and ultrasound services embedded on-site for coordinated care.

“The Mead Center offers a host of ancillary services all under one roof, which makes prenatal care convenient, so people can keep their appointments and we can identify any issues early on,” says Dr. Lawyer.

“Through coordinated services to support newborns, growing children, and families, Mercy addresses barriers to mothers seeking excellent care. We support the Mead Maternal Health and Preventive Care Center’s comprehensive work to champion equitable birth outcomes in Baltimore.”

~ Judge Marvin Garbis, Director, The Saul Zaentz Charitable Foundation

DONOR IMPACT ON Maternal Health Care

When Dr. Lawyer took over this OB-GYN practice at Mercy in 1986, Dr. Georgia Jennings-Dorsey was one of his first patients. Georgia had a high-risk pregnancy with many false labors. She had been ordered to remain on bedrest for five months. Under Dr. Lawyer's tender care, her daughter Jewel was safely delivered.

Years later, Jewel became Dr. Lawyer's patient. In 2022, she had her own high-risk pregnancy with some complications. Dr. Lawyer, as well as the staff at Mercy's Center for Advanced Fetal Care and the Labor and Delivery Unit, were there for her. Luckily, Jewel's daughter Vada was born healthy and is now a regular pediatric patient of Dr. Ashanti Woods at Mercy's Family Care Physicians practice.

Georgia says, "Dr. Lawyer is very honest and supportive. He's also extremely knowledgeable about the latest information, technology, and services—he keeps up on best practices. I know I can put our lives in his hands because he treats my family like his family. That's unique in today's medical world, when everything is about numbers and statistics."

Over the past 35 years, 11 of Georgia's family members have been patients of Dr. Lawyer, as are many of her friends. Georgia's inner circle considers him their

"family doctor." Some even travel from great distances to be treated by Dr. Lawyer. Most recently, the family had reason to celebrate the joyous news that Georgia's niece is expecting a baby in the spring; she has become Dr. Lawyer's twelfth patient in the family.

A Bridge to Comprehensive Care

In addition to being their OB-GYN, Dr. Lawyer has also helped connect many members of Georgia's family to exceptional specialists at Mercy—including Dr. Neil Friedman, Director of the Hoffberger Breast Center; Dr. Neil Rosenshein, Director of the Lya Segall Ovarian Cancer Institute; Dr. J. Lawrence Fitzpatrick, Chair of the Department of Surgery; and others.

Georgia shares, "Mercy has really taken care of my family, especially when we were facing serious challenges, and it's all because Dr. Lawyer made these invaluable connections for us and became the center of our care."

The Mead Center intentionally seeks to act as a bridge to a more robust continuum of care, connecting people to excellent primary care doctors and specialists. The goal is to ensure that Mercy Health Services can support our patients in meaningful ways throughout every stage of their life.



Left to right: Jewel McKinley, Jason Jennings-Wright, Kathy Jennings, June Jennings, Dr. Georgia Jennings-Dorsey, Vergie Jennings, Erik Queen, Jr., Jessica Kuiper. Seated: Dr. Cyrus Lawyer, Vada McKinley.

A Commitment to the Community

Dr. Lawyer is joined by Dr. Rachel Adams, who has been recognized by her peers as a "Top Doctor" in Obstetrics by *Baltimore* magazine. Together, they lead a unique, intentional model of patient navigation and robust prenatal care. The three consolidated OB-GYN practices in the Mead Center employ a total of 13 OB-GYN physicians, seven certified nurse midwives, and 47 other skilled support staff.

The Mead Center aims to serve more than 5,000 expectant mothers each year using this model. Fundraising is already well underway, with many donors passionately

supporting the wonderful care and services now within easy reach to expectant mothers.

Arnie Richman, Co-chair of Brightview Senior Living, says: "Mercy delivers one out of every five babies born in the City. They are already serving so many moms who cannot always access the care they need. Because my family strongly feels that it is important to champion a healthy infancy and early childhood, we decided to join others in supporting this initiative."

Sister Helen Amos, RSM, Executive Chair of the Board of Trustees, says: "The Mead Center offers us a chance to make a major contribution to improving the health of the Baltimore community."



Dr. Rachel Adams, Dr. Cyrus Lawyer

"...I know I can put our lives in his hands because he treats my family like his family. That's unique in today's medical world, when everything is about numbers and statistics."



Jewel McKinley with Dr. Lawyer

DONOR IMPACT ON **Charity Care**



Mercy's mission to care for the poor and vulnerable is fulfilled thanks to generous donors, grantors, and public partners who help the hospital provide Charity Care in the form of free or reduced-cost services and programs for marginalized patients.

Assisting Patients in Poverty

Corporate Partners, foundations, and individual donors often choose to provide annual support of the hospital's greatest needs, such as offering assistance to less fortunate patients as part of our Charity Care.

Frank Palmer is Former Executive Vice President of Whiting-Turner, a company that has undertaken many of the hospital's construction projects. As one of Mercy's Corporate Partners, he says, "Throughout my 43 years of building healthcare projects across the country, no organization I've worked with comes close to the values and culture that exists at Mercy..."

"We support Mercy because Mercy cares for the community like no one else."

~ Frank Palmer, Former Executive Vice President at The Whiting-Turner Contracting Company

DONOR IMPACT ON Charity Care



Caring for the community is multi-faceted. Dr. Andrea Limpuangthip, Medical Director of Quality and Patient Safety at Mercy, states: “A person’s long-term health depends on many factors—access to timely health check-ups and the right diagnostic tools, a nutritious diet and physical exercise, a safe home environment and family support—it’s all connected.”

Many patients do not have insurance, or cannot afford copays

and over-the-counter medications, so in Fiscal Year 2022, Mercy’s grant-funded Prescription for Health Program provided 47,974 medications to patients in need before they left the hospital.

“Monetary donations allowed Mercy to offer hundreds of pieces of at-home medical equipment such as walkers, nebulizers, oxygen tanks, blood pressure cuffs, and the like to indigent seniors,” says Sally Ratcliffe, Mercy’s Director of Social Work.

“Generous donors make such a difference to our cancer patients,” says Stacey King, Patient Resource Navigator at Mercy’s Institute for Cancer Care. “They help us provide transportation assistance to and from chemotherapy treatments. They also enable us to fit patients with wigs, head coverings, and support garments.”

“... Generous donors make such a difference to our cancer patients... They enable us to fit patients with wigs, head coverings, and support garments.”



Meeting Basic Needs for Better Health

Mercy is able to offer supplies and wraparound support thanks to donors who understand that meeting basic needs translates into better health outcomes.

Senior Director of Quality Assurance Conor Sullivan says, “Mercy’s Harvest Rx Program helps low-income patients obtain fresh fruits and vegetables at discounted prices from our partners at Hungry Harvest. We frequently host Harvest markets on the hospital’s campus, and we also connect our chronically ill patients to a free one-month subscription of produce delivered to their homes. Philanthropic partners literally help put healthy food on the table.”

Tamika Missouri, Manager of the Mother-Baby Unit, says: “Corporate Partners’ funding helps to train our nurses to become Certified Lactation Consultants who assist and advise mothers about their breastfeeding experiences. Donations allow Mercy to purchase wearable sleepsacks, car seats, breast pumps, and pack-n-play cribs for families that cannot afford them.”

Empowering patients to manage their health and safety can result in fewer trips to the hospital. Each day, Mercy’s Social Work department refers patients in need to community resources for shelter, food banks, legal aid, financial assistance, and behavioral health services.



When it comes to assisting victims of domestic violence and sexual assault, the health care setting offers a unique opportunity to intervene in abusive situations.

Focusing on Total Wellness

When considering how to make people well, Mercy also takes into account a person’s spiritual and emotional health—and philanthropy is instrumental to what we can achieve.

“We are extremely grateful to sponsors of enrichment activities for the senior residents at Stella Maris,” says Keri Hook, Director of Programs and Activities. “It’s wonderful to see their faces light up when we have musical guests. I love watching them laugh as they make arts and crafts. It’s the little things that make a big difference in someone’s day.”

Maureen Klein, Nurse Manager of Outpatient Infusion Centers at Mercy’s Institute for Cancer Care, says, “Some of our patients come to us during the most vulnerable moments in their lives—and we are able to make them feel uniquely welcomed and cared for thanks to

our funders. Therapeutic Art, Therapeutic Music, and Pets on Wheels visits are part of our holistic approach to a person’s well-being.”

In Fiscal Year 2022, Mercy offered more than \$22 million in Charity Care and ran dozens of patient-assistance programs, thanks in large part to our donors.





“We are extremely grateful for donors and friends like Monsignor Meisel, who support Stella Maris in our mission. Thanks to their generosity, we can hold ourselves to the highest standards of care, serving all with courtesy, respect, and compassion.” ~ Sister Karen McNally, RSM

DONOR IMPACT ON Hospice Care

Whether patients come for rehabilitation services, or residents need help with daily activities, or patients are seeking palliative care, the highly trained staff at Stella Maris treat each person with dignity and respect. That is especially true when it comes to our hospice care and services.

A Legacy that Lives On

In Fiscal Year 2022, the Piccinini family made a very generous planned gift that will profoundly benefit people in need of Stella Maris’ inpatient hospice care for years to come.

Hugo Piccinini was born in 1926 to Italian parents living in the United States. Over the course of his life, he held many jobs, owned his own business, and served as a union leader.

In the 1950s, Hugo moved to Baltimore for work, where he met his wife, Mary Delorenzo. They were happily married for 60 years. Although they never had children of their own, they believed in wisely investing their money for the future.

After Hugo retired, he devoted 30 of his golden years to volunteering at Stella Maris. Hugo became a Friendly Visitor to long-term care patients and helped with hospice inpatients. He and Mary were regular attendees at Saturday Mass in Stella Maris’ chapel and were beloved members of the Stella Maris family. Mary passed away in the care of Stella’s home hospice program in 2018; Hugo passed away in 2019. Their absence is still keenly felt.

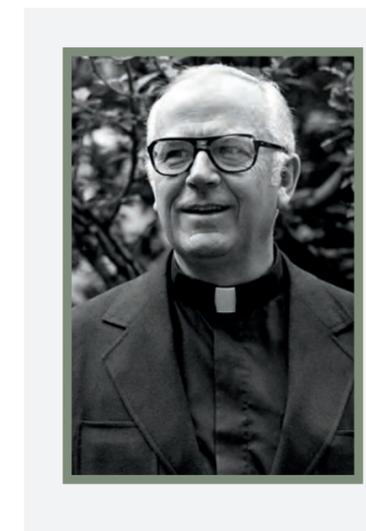
Sister Karen McNally, RSM, former Chief Administrative Officer of Stella Maris, is currently one of the Honorary Chairs of the McAuley Society for planned gifts. She remembers the Piccininis fondly. “Hugo and Mary were devoted and kindhearted. After their deaths, they shared their wealth so that others could be provided for. I can think of no greater legacy, no more fitting testament to their characters, than their unceasing willingness to do good, to love Mercy, and to walk humbly with God.”

Another servant of God who pledged his wealth to enhance Stella Maris’ hospice care was Monsignor Meisel.

A Tradition of Service and Love

Monsignor Charles Frederick Meisel passed away in Stella Maris’ hospice during Fiscal Year 2022. He was 96 years old, and at the time of his death was the oldest living Archdiocesan priest.

A devoted pastor for more than 70 years, Monsignor Meisel loved his parishioners and they adored him. His colleagues described him as humorous, witty, a great mentor, and willing to do anything to help others.



Monsignor Charles F. Meisel

Over the years, Monsignor Meisel made gifts to Stella Maris to support the expansion of the inpatient hospice unit; the renovation of the Celebration Room in honor of Sister Louis Mary Battle, RSM; and the construction of the Rehabilitation Center in honor of Sister Karen McNally, RSM. His generosity made a real and lasting difference to the quality of care and hospitality that Stella Maris offers.

When Mercy Ridge was built in 2001, Monsignor Meisel moved into one of the apartments for retired Archdiocesan priests. He lived there for many years until he had a stroke and required more care. Then he spent four years living at Stella Maris. He died in October of 2021 with hospice home care.

When asked why Monsignor Meisel decided to support Stella Maris’ hospice care, he jokingly said, “When nuns take care of you, you have to take care of them.” He went on to explain: “Stella Maris is a successful place due to great leadership. They follow the path of Catherine McAuley—a tradition of service and caring for people, based on love.”

DONOR IMPACT ON A Rare Cancer Case

“I had Stage 4 appendix cancer and my doctor told me I had two months to live. If it weren’t for Mercy and the HIPEC treatment Dr. Sardi provided, I wouldn’t have survived.” ~ Michael Henry, Mercy patient

Gastrointestinal tumors can originate from the appendix, colon, rectum, ovaries, fallopian tubes, stomach, abdominal lining, and/or small bowel, and then metastasize throughout the entire abdomen. Often the tumors are so spread out that traditional surgery is ineffective.

Mercy Medical Center is one of the only places in the United States to offer a highly specialized treatment for these rare and deadly cancers.

Patients have traveled from more than 600 cities and 12 countries to undergo a groundbreaking procedure involving cytoreductive surgery with Hyperthermic Intraperitoneal Chemotherapy—or HIPEC.

Dr. Armando Sardi, Medical Director of Mercy’s Institute for Cancer Care, conducted his first HIPEC procedure in 1994. Since then, Dr. Sardi, Dr. Vadim Gushchin, and the HIPEC team have expanded to work closely with gynecological oncologists at Mercy to help more than 1,000 patients with this innovative treatment.

The majority of these patients had advanced-stage cancers that did not respond to standard care; remarkably, more than half of the patients are still alive and disease-free. Some patients can survive 20 years or more after this treatment.

Philanthropy Fueling Survival Rates

In support of this unique therapy, Heat It To Beat It is a patient-led movement that began at Mercy in 2010. As an annual event, the Heat It To Beat It walk-a-thon raises funds for research, awareness, and education about the treatment of complex abdominal cancers. This provides hope for people with the most challenging cases.

One such patient was Michael Henry. In 2013, Michael had appendicitis and underwent an emergency appendectomy. For the next seven years, Michael didn’t realize his lingering gastrointestinal issues were due to cancer spreading in his abdomen.

In Spring of 2020, at the beginning of the pandemic, he was successfully diagnosed. “Appendix cancer is very rare and incurable. Nobody wanted to take a chance on me. You can’t treat what I had in the typical fashion. It requires innovation—like investing in high-temperature chemotherapy.”

Michael researched other health systems nationwide, including large cancer centers that might be able to treat him, but ultimately he decided on Mercy because of its stellar reputation around the HIPEC procedure.

“When COVID broke out, everything shut down. My wife would drive me to the hospital for consultations and she’d have to remain in the car on speaker phone because no visitors were allowed. Dr. Sardi really fought to make sure I could get my treatment. He knew I was going to die otherwise.”

Michael underwent a successful HIPEC procedure a few weeks later. Ultimately, an incredible 41 pounds of tumors were removed from his abdomen. Due to the complexity of his case, he spent 27 days recovering at Mercy’s hospital.

“I am grateful to Mercy for being early adopters of HIPEC,” he says, “because it’s unusual that a hospital would choose to focus on the rare and difficult cases. Now, HIPEC is a standard of care. Going forward, I believe it’s going to save far more colon and ovarian cancer patients. So it’s really important to get the word out.”

Meeting Challenges with Unwavering Compassion

Raising awareness is one of the reasons Michael also attends the annual Heat It To Beat It event. He spoke as a survivor in 2021. The following year, he and his team, “Michael’s Militia,” raised the most in charitable donations. It’s one of the ways he feels he can help fellow cancer patients and give back to the medical staff who saved his life.

“I am grateful to Dr. Sardi and Mercy for taking a chance on me. The Mercy mission means it’s more than just an excellent, hospitable place... they have a commitment to doing what’s right, not what’s easy. Whether it’s a difficult cancer, or staying open in a difficult time like the pandemic, the exceptional patient experience is why I support Mercy.”

“Thanks to the support of generous donors and survivors, Mercy has been at the forefront of research on HIPEC. We offer treatments that have improved the quality of life—and saved the lives—of many people,” says Dr. Sardi. “On behalf of the hundreds of patients who have benefitted from HIPEC at Mercy, I thank you.”

For more information about HIPEC, please visit mdmercy.com/HIPEC_brochure.



SPECIAL EVENTS

In Fiscal Year 2022, the special events hosted in support of programs and patient services for the entire health system received \$840,635 in donations. We are extremely grateful to our corporate sponsors, donors, volunteers, and participants for their unfailing generosity.

Heat It To Beat It

Hundreds of participants gathered in person one bright day in September of 2021 at Eastern Regional Park in Middle River for the annual Heat It To Beat It benefit walk—a fundraiser to support research led by surgical oncologist Dr. Armando Sardi, Medical Director of The Institute for Cancer Care at Mercy Medical Center in downtown Baltimore. This year marked the 12th anniversary of this spirited and hope-giving event, which helped raise \$200,519.

Crab Feast

In October, the 37th Annual Crab Feast and Hospice Day of Giving was held at the Timonium Fairgrounds to benefit Stella Maris. Guests enjoyed delicious catered meals, fun games, music, raffles, and auctions. The option to participate in a drive-thru pick-up was available for supporters who wished to enjoy crabs from a safe social distance. More than 20 committee members, 50 volunteers, and 625 participants made this year's feast one of the best ever. After all expenses were paid, the event raised \$132,345 in support of hospice care.

Wine Tasting

In April of 2022, Stella Maris offered its annual Tasting of Wine & Craft Spirits to 300 guests at the Grand Lodge of Maryland. Participants were able to sample and purchase wine, enjoy hors d'oeuvres, and bid on more than 75 auction items. The event raised \$91,685 to benefit long-term care services for the residents of Stella Maris. In 2023, we are excited to host the 20th anniversary of this event, which also marks the 70th anniversary of Stella Maris. We are grateful to Frank and Vanessa Boston for co-chairing "A Toast to Stella Maris' 70th—A Very Special Tasting of Wine and Craft Spirits" on Saturday, April 22, 2023.

BreastFest

BreastFest, an annual "cocktails for a cause" event produced by our longstanding partner The Tyanna Foundation, kicked off in November. The Tyanna Foundation works tirelessly to raise awareness about breast cancer and make it less prevalent on the planet. Known for their slogan "Save the Girls," the Tyanna Foundation celebrated its 25th anniversary in Fiscal Year 2022 and their BreastFest event donated \$50,000 in support of the work done at the Hoffberger Breast Center at Mercy. They have raised more than \$2 million to support our Breast Center.



Sr. Karen McNally, RSM; Mary Catherine Webb, Sr. Fran Demarco, RSM; Crystal Hickey, LNHA



THE MERCY ADVOCATE SOCIETY FOR EVENTS

The Advocate Society recognizes individuals whose volunteer leadership and involvement played a vital role in supporting the mission, values, and philanthropic vision of Mercy Health Services between July 1, 2021, and June 30, 2022. We are indebted to these individuals who ensure that the mission and values of the Sisters of Mercy endure.

2021 Mercy Heat It To Beat It Committee

Harvey Aefsky
Yolanda Brockington
Mary Beth Coyne
Peggie Fairer
Charles Fairer
Debbie Giese
Jessica Hagner
Jennifer Jaromin
Anthony Jones
Mary King
Samantha Kirby
Kristin Kohler
Lydia Komenda
Mandi Phillips
Pam Phillips
Roberta Robbins
Denise Robideau
Michelle Sittig
Andrea Wildason

2021 Stella Maris Crab Feast and Hospice Day of Giving Committee

Tom Barranco
Kathy Burleson
Marina Brockmann
Lara Chamberlain
Kathy Deane
Sonia Fierro-Luperini, M.D.
Dee Gautcher-Anwar
Dee Gittings
Lisa Gobrecht
Cooper Henry
Dina Kuhns
Mary Beth Kelly
Noreen Lidston
Kali Mallik
Brian Peller
Dave Ross
Amanda Russo
Dan Sullivan
Carol Thrasher
Chuck Zeller
Sally Zeller

2022 Stella Maris Wine Tasting Committee

Frank D. Boston, III, Esq., *Co-Chair*
Vanessa Boston, *Co-Chair*
Beth Donahoo, M.D.
Tom Galloway
Jill Golueke
Steve Golueke
Dan Hughes
Caley Kratz
Bob Moore
Stephanie Moore
Brian Peller
Rachel Sefton
Kevin Zaegel

The Tyanna Foundation

Stacey Berver
Danielle Bunting
Rose Kendig
Julie Kichline
Shana Leaverton
Katelonne Lowensen
Beth Lubben
Tony Monterey
Anne O'Brien
Jacqueline Pearlstone
Julie Phillips
Melanie Reeder

DOCTORS' DAY

A total of 54 Mercy Medical Center physicians, representing 28 separate specialties, were recognized in *Baltimore* magazine's annual "Top Doctors" issue last year.

In the U.S., Doctors' Day is an annual observance to recognize the extraordinary contributions of physicians to our health and well-being. At Mercy, we honor Doctors' Day by inviting our patients to share notes of gratitude with their physicians and make contributions in their honor. All gifts from Doctors' Day are directed to Mercy's general fund to ensure that our patients and families receive the excellent and compassionate care that are Mercy's trademarks.

Mercy's 2022 Doctors' Day campaign generated \$64,840 in funds from 706 grateful patients. These heartfelt tributes honor the exceptional care provided by Mercy doctors and clinicians, and funds are put to immediate use for the benefit of the patients entrusted to their care.



MESSAGES FROM DOCTORS' DAY DONORS

“

“Normally, when you're concerned, you call the doctor. At Mercy, when you have a concern, the doctor calls YOU. My Mercy docs have safely seen me through breast cancer and lymphoma. I will never go anywhere else for my care.”

“I feel so fortunate to have a world-renowned doctor that gives me world-class treatment. My doctor is not only brilliant—he's caring and thoughtful and takes extra time to make sure I understand everything. I know I'm in the best hands.”

“I only wish I could add a few more zeroes to my check. My doctor is the kindest, most caring physician I've ever known. He's a wonderful human being and he has my full trust and admiration. His dedication is extremely appreciated!”

“Because of my Mercy doctor, I am able to walk again. Every step I take, I think about how lucky I am to have found Mercy.”

“I am eternally grateful for the exceptional health care my Mercy doctor has given me and each member of my family over the years.”

“My Mercy doctor was so loving and giving. She saw me as a person, not as my disease. Over the years, she has become a healer and a friend. May God bless her and her family as she has blessed me and mine!”

“I had Stage 4 ovarian and uterine cancer. Within three weeks of discovering my diagnosis, I was having surgery in Mercy's downtown hospital. Because of the quick and expert care I received, I'm still here, enjoying life. My doctors were a blessing. Everyone at Mercy was a blessing.”

”

2022 FINANCIAL STATEMENT

July 1, 2021 to June 30, 2022 (in thousands)

This financial statement reflects the operating results for Mercy Medical Center, Stella Maris, St. Paul Place Specialists, Maryland Family Care, and the Mercy Health Foundation.

OUR INCOME

Mercy Medical Center generated revenue from 51,261 patient days of service provided to 19,080 patients. Stella Maris generated revenue from 121,741 patient days of service to 1,390 patients.	\$ 270,966
Revenue generated by supporting service and care in Ambulatory Services, the Emergency Department, and Home Health	398,883
Collective revenue generated by services listed above	669,849
Collective revenue generated by Business Health Services and physician groups (net of contractual allowances)	\$ 244,903
VARIANCES	
Hospital contractual adjustments paid to third-party payers	\$ (35,545)
Underwriting for services provided to patients unable to pay	(24,116)
Net revenue for patient services	855,091
Other operational revenue	40,598
Total operational revenue	\$ 895,689

OUR EXPENSES

Salaries, wages, and employee benefits	\$ 481,768
Supplies, purchased services, and general expenses	317,633
Depreciation	44,029
Interest expense	13,196
Total operating expenses	\$ 856,626

OUR RESULTS

Net revenue from operations	\$ 39,063
Return on investments	(58,676)
Joint venture income	653
Donor funding for capital projects	250
Capital financing activities	11,664
Retiree health plan obligation	1,825
Other	1,561
Net Results	\$ (3,660)

Significant stock market turbulence adversely impacted unrealized gains, which are reflected in the FY2022 non-operating section of the income statement. Mercy's Operating Performance remains strong at \$39.1M in FY2022.

MERCY MEDICAL CENTER



9,298
Admissions



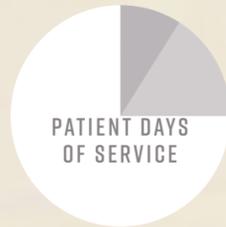
7,176
Observation Cases



2,606
Obstetrical Deliveries



\$22,200,000
Charitable Care



PATIENT DAYS OF SERVICE

- 5,880 Nursery
- 7,060 Neonatal Intensive Care Unit
- 38,321 Adult and Pediatric

51,261 Total Patient Days of Service

(EXCLUDES OBSERVATION)



AMBULATORY SERVICE VISITS

- 22,373 Business Health Services
- 41,983 Emergency Department
- 108,966 Outpatient Health Clinic

STELLA MARIS



4,527
Admissions



STELLA MARIS STAFF
597 Employees
20 Active Physicians



\$53,000
Uncompensated Charitable Care



PATIENT DAYS OF SERVICE

- 1,082 Adult Day Care
- 48,520 Personal Care (hours)
- 4,034 Hospice
- 96,680 Nursing Home
- 21,027 Sub-Acute
- 131,525 Home Care

2022 STATISTICAL HIGHLIGHTS



SURGICAL CASES

2,490,681 Operating Room Minutes
4,242 Inpatient Surgical Cases
24,098 Outpatient Surgical Cases



MERCY MEDICAL CENTER STAFF
4,670 Employees
518 Active Physicians

MERCY HEALTH FOUNDATION

\$6,795,714 Total support from 4,080 individuals, corporations, and foundations. (Includes a generous bequest to Stella Maris through the McAuley Society.)



COMMUNITY

MERCY RIDGE

- 47 Assisted Living Units
- 408 Independent Living Units
- 551 Total Residents



ST. ELIZABETH HALL
205 Total Residents

MISSION AND VALUES

MISSION

Like the Sisters of Mercy before us, we witness God’s healing love for all people by providing excellent clinical and residential services within a community of compassionate care.

VALUES

Dignity

We celebrate the inherent value of each person as created in the image of God. We respond to the needs of the whole person in health, sickness, and dying.

Hospitality

From many religious traditions and walks of life, we welcome one another as children of the same God, whose mercy we know through the warmth, fidelity, and generosity of others.

Justice

We base our relationships with all people on fairness, equality, and integrity. We stand especially committed to persons who are poor or vulnerable.

Excellence

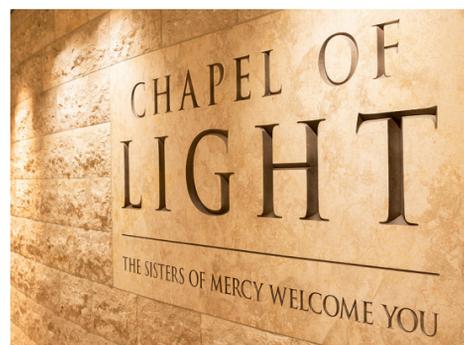
We hold ourselves to the highest standards of care and to serving all with courtesy, respect, and compassion. Maintaining our involvement in the education of physicians and other healthcare professionals is a priority.

Stewardship

We believe that our world and our lives are sacred gifts which God entrusts to us. We respond to that trust by constantly striving to balance the good of all with the good of each, and through creative and responsible use of all our resources.

Prayer

We believe that every moment in a person’s journey is holy. Prayer is our response to God’s faithful presence in suffering and in joy, in sickness and in health, in life and in death.



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IN LOVING MEMORY OF JOHN TOPPER



The Mercy Family lost a dear friend and colleague this past year in John Topper, Executive Vice President and Chief Risk Officer. John courageously faced a years-long battle with cancer, while remaining faithful and fully committed to the Sisters, the healing works of Mercy, and to our employees, physicians, and staff. For three decades, John served as a fierce but always humble guardian of our institution, mission, and values.

“John was a man of extraordinary character, ethics, and kindness,” said Dr. David Maine, President and CEO. “He did exceptional work as the hospital’s Chief Financial Officer and later in his career as Chief Risk Officer, but it was his honesty, integrity, and good-natured love for everyone that distinguished John as one of our true leaders. With John, you always knew he had your back and would be there when Mercy needed him most. His impact was immeasurable and he will be greatly missed.”

“John worked quietly and diligently behind the scenes on many of Mercy’s most significant financial matters,” said Tom Mullen, past-President and CEO. “John was an excellent problem solver—there was no challenge in health care too difficult or complex for John to tackle. He was integral to assembling the financing needed for The Weinberg and Bunting Center projects, and then took on the role of Corporate

Compliance and Risk Management Officer. His critical work allowed Mercy to grow and thrive. John and I worked side-by-side for more than 35 years and I could not have asked for anyone better on my team. He is a

treasured friend and I am grateful we shared a lifetime of memories together.”

John was a man of faith, hope, and optimism. He had an unforgettable smile, an exuberant laugh, and a love for his family that was rich and full. He was an encourager, a role model, and an advocate for his employees, direct reports, and colleagues he served across Mercy Health Services—at Mercy Medical Center, Mercy Personal Physicians, and Stella Maris.

“John was a man of great compassion and heart,” said Sister Helen Amos, RSM, Executive Chair, Board of Trustees.

“I hope we give to others in equal abundance the goodness and kindness John showed all of us. As we remember John and all that he meant to us, I encourage the Mercy Family to pray for his dear wife, his three children, and John’s grandchildren who brought him such joy and happiness.” Sister Helen added, “As we mourn the loss of John, we also celebrate a life well lived. John believed in the dignity of others, justice for the underserved, excellence in both work and moral character, and a heart of compassion for all. We are forever grateful John’s name is written in the Mercy story.”

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who generously gave to Mercy in
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Thank you—your *giving matters!*

Mercy
HEALTH SERVICES